UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 2, 2019

Commission file number 001-16111

global payments INC.

(Exact name of registrant as specified in charter)

Georgia (State or other jurisdiction of incorporation or organization) 58-2567903 (I.R.S. Employer Identification No.)

3550 Lenox Road, Atlanta, Georgia (Address of principal executive offices) 30326 (Zip Code)

Registrant's telephone number, including area code: (770) 829-8000

NONE

(Former name, former address and former fiscal year, if changed since last report)

Title of each class	Ticker symbol	Name of exchange on which registered
Common stock, no par value	GPN	New York Stock Exchange

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company D

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 2.02. Results of Operations and Financial Condition

On May 2, 2019, Global Payments Inc. (the "<u>Company</u>") issued a press release announcing its financial results for the quarter endedMarch 31, 2019. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K (this "<u>Report</u>") and is incorporated herein by reference.

The information being furnished pursuant to Item 2.02 of this Report, including Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

Exhibit No.	Description
99.1	Press Release of Global Payments Inc., containing financial information for the quarter ended March 31, 2019, dated May 2, 2019.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

GLOBAL PAYMENTS INC.

Date: May 2, 2019

<u>By: /s/ Cameron M. Bready</u> Cameron M. Bready Senior Executive Vice President and Chief Financial Officer

PRESS RELEASE



Global Payments Reports Results for First Quarter 2019 and Increases 2019 Outlook

ATLANTA, May 2, 2019 -- Global Payments Inc. (NYSE: GPN) today announced results for the first quarter ended March 31, 2019.

"2019 is off to a terrific start as we delivered double digit growth in the first quarter, demonstrating the ongoing durability and resiliency of our differentiated business model," said Jeff Sloan, Chief Executive Officer. "We continue to expand our competitive moat through a balanced technology-enabled strategy across multiple vertical markets, virtual and physical payment worlds and faster growth geographies."

"The success of these investments is clearly evident in our largest target addressable markets, such as restaurants and food service, in which our payment and software capabilities span the full spectrum of merchant sizes and provide our customers with end-toend technology solutions to better manage their businesses," Sloan continued.

First Quarter 2019 Summary

- GAAP revenues were \$883.0 million, compared to \$795.0 million in the first quarter of 2018; diluted earnings per share were\$0.71 compared to \$0.57 in the prior year; and operating margin was 22.6% compared to 19.6% in 2018.
- Adjusted net revenue plus network fees grew 12.9% to \$1.043 billion, compared to \$924.3 million in 2018.
- Adjusted earnings per share grew 18.6% to \$1.34, compared to \$1.13 in 2018.
- Adjusted operating margin expanded 110 basis points to 31.5%.

2019 Outlook

"We are pleased with the outstanding financial results we delivered for the first quarter, despite the impact of adverse foreign currency exchange rates," stated Cameron Bready, Senior Executive Vice President and Chief Financial Officer. "This strong execution and performance provides us with confidence in our increased financial outlook for the full year. The company now expects adjusted net revenue plus network fees to range from \$4.44 billion to \$4.49 billion, reflecting growth of 12% to 13%, or 14% to 15% on a constant currency basis, over 2018 results and adjusted earnings per share to be in a range of \$5.95 to \$6.12, reflecting growth of 15% to 18% over 2018. Annual adjusted operating margin for 2019 is now expected to expand by up to 80 basis points."

Capital Allocation

Global Payments' Board of Directors approved a dividend of \$0.01 per share payable June 28, 2019 to shareholders of record as of June 14, 2019.

Conference Call

Global Payments' management will host a conference call today, May 2, 2019 at 8:00 a.m. ET to discuss financial results and business highlights. Callers may access the conference call via the investor relations page of the company's website at www.globalpaymentsinc.com; or callers in North America may dial 877-674-6428 and callers outside North America may dial 970-315-0457. A replay of the call will be archived on the company's website within two hours of the live call.

Non-GAAP Financial Measures

Global Payments supplemented revenues, income, operating income and earnings per share information determined in accordance with GAAP by providing those measures on an adjusted basis, and other measures, in this earnings release to assist with evaluating performance. In addition to GAAP measures, management uses these non-GAAP measures to focus on the factors the company believes are pertinent to the daily management of our operations.

Reconciliations of the non-GAAP measures to the most directly comparable GAAP measure are included in the schedules to this release.

About Global Payments

Global Payments Inc. (NYSE: GPN) is a leading worldwide provider of payment technology and software solutions delivering innovative services to our customers globally. Our technologies, services and employee expertise enable us to provide a broad range of solutions that allow our customers to accept all payment types and operate their businesses more efficiently across a variety of distribution channels in many markets around the world.

Headquartered in Atlanta, Georgia with approximately 11,000 employees worldwide, Global Payments is a member of the S&P 500 with customers and partners in 32 countries throughout North America, Europe, the Asia-Pacific region and Brazil. For more information about Global Payments, our *Service. Driven. Commerce* brand and our technologies, please visit www.globalpaymentsinc.com.

Forward-Looking Statements

This announcement and comments made by Global Payments' management during the conference call may contain certain forward-looking statements concerning our business operations, economic performance and financial condition, including in particular: our business strategy and means to implement the strategy, measures of future results of operations, such as revenues, expenses, operating margins, income tax rates, and earnings per share and other operating metrics; our success and timing in developing and introducing new services and expanding our business; statements about the benefits of our acquisitions, including future financial and operating results, the combined company's plans, objectives, expectations and intentions, and the successful integration of our acquisitions, and other statements that are not historical facts. You can sometimes identify forward-looking statements by our use of the words "believes," "anticipates," "expects," "intends," "plan," "forecast," "guidance" and similar expressions. For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

Although we believe that the plans and expectations reflected in or suggested by our forward-looking statements are reasonable. those statements are based on a number of assumptions, estimates, projections or plans that are inherently subject to significant risks. uncertainties and contingencies, many of which are beyond our control, cannot be foreseen and reflect future business decisions that are subject to change. Accordingly, we cannot guarantee you that our plans and expectations will be achieved. Our actual revenues, revenue growth rates and margins, other results of operations and shareholder values could differ materially from those anticipated in our forwardlooking statements as a result of many known and unknown factors, many of which are beyond our ability to predict or control. Important factors that may cause actual events or results to differ materially from those anticipated by such forward-looking statements include our ability to safeguard our data; increased competition from larger companies and non-traditional competitors; our ability to update our services in a timely manner; our ability to maintain Visa and Mastercard registration and financial institution sponsorship; our reliance on financial institutions to provide clearing services in connection with our settlement activities; our potential failure to comply with card network requirements; potential systems interruptions or failures; software defects or undetected errors; increased attrition of merchants, referral partners or independent sales organizations; our ability to increase our share of existing markets and expand into new markets; development of market trends and technologies; a decline in the use of cards for payment generally; unanticipated increases in chargeback liability: increases in credit card network fees; changes in laws, regulations or network rules or interpretations thereof; foreign currency exchange and interest rate risks; political, economic and regulatory changes in the foreign countries in which we operate; future performance, integration and conversion of acquired operations, including without limitation difficulties and delays in integrating or fully realizing cost savings and other benefits of our acquisitions at all or within the expected time period; fully realizing anticipated annual interest expense savings from refinancing our corporate debt facilities; our loss of key personnel and other risk factors presented in Item

1- Risk Factors of our Report on Form 10-K for the year ended December 31, 2018 and any subsequent SEC filings, which we advise you to review. These cautionary statements qualify all of our forward-looking statements, and you are cautioned not to place undue reliance on these forward-looking statements.

Our forward-looking statements speak only as of the date they are made and should not be relied upon as representing our plans and expectations as of any subsequent date. While we may elect to update or revise forward-looking statements at some time in the future, we specifically disclaim any obligation to publicly release the results of any revisions to our forward-looking statements, except as required by law.

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SCHEDULE 1 UNAUDITED GAAP CONSOLIDATED STATEMENTS OF INCOME GLOBAL PAYMENTS INC. AND SUBSIDIARIES (In thousands, except per share data)

	_			Months Ended March 31,	
	_	2019		2018	% Change
Revenues	\$	883,039	\$	794,977	11.1 %
Operating expenses:					
Cost of service		305,230		252,386	20.9 %
Selling, general and administrative		378,317		386,421	(2.1)%
		683,547	_	638,807	7.0 %
Operating income		199,492		156,170	27.7 %
Interest and other income		2,934		11,694	(74.9)%
Interest and other expense		(59,081)		(45,605)	29.5 %
		(56,147)	_	(33,911)	65.6 %
Income before income taxes		143,345		122,259	17.2 %
Provision for income taxes		(24,140)		(24,673)	(2.2)%
Net income		119,205		97,586	22.2 %
Net income attributable to noncontrolling interests, net of income tax		(6,864)		(6,187)	10.9 %
Net income attributable to Global Payments	\$	112,341	\$	91,399	22.9 %
Earnings per share attributable to Global Payments:					
Basic	\$	0.71	\$	0.57	24.6 %
Diluted	\$	0.71	\$	0.57	24.6 %
Weighted-average number of shares outstanding:					
Basic		157,519		159,321	
Diluted		158,018		160,035	



SCHEDULE 2 UNAUDITED NON-GAAP FINANCIAL MEASURES GLOBAL PAYMENTS INC. AND SUBSIDIARIES (In thousands, except per share data)

		 Months Ended March 31,	
	 2019	 2018	% Change
Adjusted net revenue plus network fees	\$ 1,043,102	\$ 924,280	12.9%
Adjusted operating income	\$ 328,632	\$ 281,340	16.8%
Adjusted net income attributable to Global Payments	\$ 212,098	\$ 180,823	17.3%
Adjusted diluted earnings per share attributable to Global Payments	\$ 1.34	\$ 1.13	18.6%

See Schedules 6 and 7 for a reconciliation of each non-GAAP financial measure to the most comparable GAAP measure and Schedule 8 for a discussion of non-GAAP financial measures.

SCHEDULE 3 UNAUDITED SEGMENT INFORMATION GLOBAL PAYMENTS INC. AND SUBSIDIARIES (In thousands)

				Three Mor	nths I	Ended							
	Ma	arch 31, 2019					Ma	arch 31, 2018				% Change	
 GAAP	١	Non-GAAP	F	Adjusted Net Revenue Plus		GAAP	1	Non-GAAP	F	Adjusted Net Revenue Plus	GAAP	Non-GAAP	Non-GAAP Adjusted Net Revenue Plus Network Fees
\$ 678,423	\$	627,818	\$	786,445	\$	594,029	\$	521,790	\$	676,506	14.2 %	20.3 %	16.3%
142,869		142,869		174,019		143,277		143,277		170,866	(0.3)%	(0.3)%	1.8%
61,747		62,376		82,638		57,671		57,671		76,908	7.1 %	8.2 %	7.5%
\$ 883,039	\$	833,063	\$	1,043,102	\$	794,977	\$	722,738	\$	924,280	11.1 %	15.3 %	12.9%
\$ 156,146	\$	262,461			\$	125,404	\$	213,840			24.5 %	22.7 %	
71,961		79,967				70,548		77,679			2.0 %	2.9 %	
27,274		30,118				23,774		25,863			14.7 %	16.5 %	
(55,889)		(43,914)				(63,556)		(36,042)			(12.1)%	21.8 %	
\$ 199,492	\$	328,632			\$	156,170	\$	281,340			27.7 %	16.8 %	
\$	\$ 678,423 142,869 61,747 \$ 883,039 \$ 156,146 71,961 27,274 (55,889)	GAAP N \$ 678,423 \$ 142,869 61,747 \$ 883,039 \$ \$ \$ 156,146 \$ 71,961 27,274 (55,889)	GAAP Non-GAAP \$ 678,423 \$ 627,818 142,869 142,869 142,869 61,747 62,376 \$ \$ 883,039 \$ 833,063 \$ 156,146 \$ 262,461 71,961 79,967 27,274 30,118 (55,889) (43,914) \$ 142,869	GAAP Non-GAAP Mail \$ 678,423 \$ 627,818 \$ \$ 678,423 \$ 627,818 \$ \$ 142,869 142,869 142,869 61,747 62,376 \$ \$ 883,039 \$ 833,063 \$ \$ 156,146 \$ 262,461 \$ 71,961 79,967 27,274 30,118 \$ \$ (55,889) (43,914) \$ \$	March 31, 2019 March 31, 2019 Non-GAAP Adjusted Net Revenue Plus Adjusted Net Revenue Plus \$ 678,423 \$ 627,818 \$ 786,445 142,869 142,869 174,019 61,747 62,376 82,638 \$ 883,039 \$ 833,063 \$ 1,043,102 \$ 156,146 \$ 262,461 71,961 71,961 79,967 27,274 \$ (55,889) (43,914) 43,914)	March 31, 2019 March 31, 2019 Non-GAAP Adjusted Net Revenue Plus Network Fees \$ 678,423 \$ 627,818 \$ 786,445 \$ 8 142,869 142,869 174,019 \$ 82,638 \$ 9 \$ 833,063 \$ 1,043,102 \$ 9 \$ 156,146 \$ 262,461 \$ 71,961 \$ 79,967 \$ 27,274 \$ 30,118 \$ 1043,102 \$ 1	GAAP Non-GAAP Adjusted Net Revenue Plus Network Fees GAAP \$ 678,423 \$ 627,818 \$ 786,445 \$ 594,029 142,869 142,869 174,019 143,277 61,747 62,376 82,638 57,671 \$ 883,039 \$ 833,063 \$ 1,043,102 \$ 794,977 \$ 156,146 \$ 262,461 \$ 125,404 71,961 79,967 70,548 27,274 30,118 23,774 (55,889) (43,914) (63,556)	March 31, 2019 Non-GAAP Adjusted Net Revenue Plus GAAP Non-GAAP Non-GAAP Network Fees GAAP Non-GAAP \$ 678,423 \$ 627,818 142,869 142,869 142,869 142,869 61,747 62,376 883,039 \$ 833,063 \$ 1,043,102 \$ 794,977 \$ 156,146 \$ 262,461 \$ 156,146 \$ 262,461 \$ 156,146 \$ 262,461 \$ 125,404 \$ 125,404 \$ 27,274 30,118 27,274 30,118 (55,889) (43,914)	March 31, 2019 March 31, 2018 Non-GAAP Non-GAAP Adjusted Net Revenue Plus Network Fees GAAP Non-GAAP \$ 678,423 \$ 627,818 \$ 786,445 \$ 594,029 \$ 521,790 142,869 142,869 174,019 143,277 143,277 61,747 62,376 82,638 57,671 57,671 \$ 883,039 \$ 833,063 \$ 1,043,102 \$ 794,977 \$ 722,738 \$ 156,146 \$ 262,461 \$ 125,404 \$ 213,840 71,961 79,967 70,548 77,679 27,274 30,118 23,774 25,863 (55,889) (43,914) (63,556) (36,042)	March 31, 2019 March 31, 2018 Non-GAAP Non-GAAP Adjusted Net Revenue Plus GAAP Non-GAAP Non-GAAP \$ 678,423 \$ 627,818 \$ 786,445 \$ 594,029 \$ 521,790 \$ 142,869 142,869 174,019 143,277 143,277 143,277 61,747 62,376 82,638 57,671 57,671 \$ 883,039 \$ 833,063 \$ 1,043,102 \$ 794,977 \$ 722,738 \$ \$ 156,146 \$ 262,461 \$ 125,404 \$ 213,840 \$ 71,961 79,967 70,548 77,679 \$ 27,274 30,118 23,774 25,863 \$ (55,889) (43,914) (63,556) (36,042) \$	March 31, 2019 March 31, 2018 Non-GAAP Non-GAAP Adjusted Net Revenue Plus March 31, 2018 GAAP Non-GAAP Network Fees GAAP Non-GAAP \$ 678,423 \$ 627,818 \$ 786,445 \$ 594,029 \$ 521,790 \$ 676,506 142,869 142,869 174,019 143,277 143,277 170,866 61,747 62,376 82,638 57,671 57,671 76,908 \$ 883,039 \$ 833,063 \$ 1,043,102 \$ 794,977 \$ 722,738 \$ 924,280 \$ 156,146 \$ 262,461 \$ 125,404 \$ 213,840 7679 27,274 30,118 23,774 25,863 (55,889) (43,914) (63,556) (36,042) (36,042) 143,914	March 31, 2019 March 31, 2018 Non-GAAP Non-GAAP Adjusted Net Revenue Plus Non-GAAP Non-GAAP Adjusted Net Revenue Plus GAAP Non-GAAP Non-GAAP Adjusted Net Revenue Plus GAAP Non-GAAP GAAP GAAP Non-GAAP GAAP GAAP Non-GAAP GAAP GAAP Non-GAAP GAAP GAAP GAAP Non-GAAP GAAP GAGAP GAAP GAAP GAGAP GAGAP GA	March 31, 2019 March 31, 2018 % Change GAAP Non-GAAP Adjusted Net Revenue Plus GAAP Non-GAAP Adjusted Net Revenue Plus GAAP Non-GAAP Adjusted Net Revenue Plus GAAP Non-GAAP March 31, 2018 GAAP Non-GAAP \$ 678,423 \$ 627,818 \$ 786,445 \$ 594,029 \$ 521,790 \$ 676,506 14.2 % 20.3 % 142,869 142,869 174,019 143,277 143,277 170,866 (0.3)% (0.3)% 61,747 62,376 82,638 57,671 57,671 76,908 7.1 % 8.2 % \$ 883,039 \$ 833,063 \$ 1,043,102 \$ 794,977 \$ 722,738 \$ 924,280 11.1 % 15.3 % \$ 156,146 \$ 262,461 \$ 125,404 \$ 213,840 24.5 % 22.7 % 71,961 79,967 70,548 77,679 2.0 % 2.9 % 27,274 30,118 23,774 25,863 14.7 % 16.5 % (55,889) (43,914) (63,556) (36,042) (12.1

See Schedules 6 and 7 for a reconciliation of adjusted net revenue, adjusted net revenue plus network fees and adjusted operating income by segment to the most comparable GAAP measures and Schedule 8 for a discussion of non-GAAP financial measures.

SCHEDULE 4 UNAUDITED CONSOLIDATED BALANCE SHEETS GLOBAL PAYMENTS INC. AND SUBSIDIARIES (In thousands, except share data)

	М	larch 31, 2019	Dec	cember 31, 2018
ASSETS				
Current assets:				
Cash and cash equivalents	\$	1,277,633	\$	1,210,878
Accounts receivable, net of allowances for doubtful accounts of \$4,247 and \$3,164, respectively		381,608		348,400
Settlement processing assets		2,775,371		1,600,222
Prepaid expenses and other current assets		235,139		216,708
Total current assets		4,669,751		3,376,208
Goodwill		6,345,998		6,341,355
Other intangible assets, net		2,405,333		2,488,618
Property and equipment, net		674,199		653,542
Deferred income taxes		7,288		8,128
Other noncurrent assets		647,052		362,923
Total assets	\$	14,749,621	\$	13,230,774
LIABILITIES AND EQUITY				
Current liabilities:				
Settlement lines of credit	\$	641,906	\$	700,486
Current portion of long-term debt		133,019		115,075
Accounts payable and accrued liabilities		1,161,421		1,176,703
Settlement processing obligations		2,579,876		1,276,356
Total current liabilities		4,516,222		3,268,620
Long-term debt		5,170,377		5,015,168
Deferred income taxes		569,169		585,025
Other noncurrent liabilities		351,392		175,618
Total liabilities		10,607,160	-	9,044,431
Commitments and contingencies				
Equity:				
Preferred stock, no par value; 5,000,000 shares authorized and none issued		_		_
Common stock, no par value; 200,000,000 shares authorized; 157,130,438 issued and outstanding at March 31, 2019 and 157,961,982 issued and outstanding at December 31, 2018		_		_
Paid-in capital		2,151,623		2,235,167
Retained earnings		2,111,798		2,066,415
Accumulated other comprehensive loss		(312,608)		(310,175
Total Global Payments shareholders' equity		3,950,813		3,991,407
Noncontrolling interests		191,648		194,936
Total equity		4,142,461		4,186,343
Total liabilities and equity	\$	14,749,621	\$	13,230,774

SCHEDULE 5 UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS GLOBAL PAYMENTS INC. AND SUBSIDIARIES (In thousands)

		Three Mont	is Ended		
	Ма	rch 31, 2019	March 31, 2018		
Cash flows from operating activities:					
Net income	\$	119,205	\$ 97,586		
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization of property and equipment		41,155	33,918		
Amortization of acquired intangibles		107,475	87,825		
Amortization of capitalized contract costs		15,847	10,213		
Share-based compensation expense		11,418	14,898		
Provision for operating losses and bad debts		12,709	9,237		
Deferred income taxes		(5,774)	910		
Other, net		9,043	(1,937)		
Changes in operating assets and liabilities, net of the effects of business combinations:					
Accounts receivable		(36,493)	13,050		
Settlement processing assets and obligations, net		118,347	82,235		
Prepaid expenses and other assets		(76,740)	(56,906)		
Accounts payable and other liabilities		(86,463)	(6,488)		
Net cash provided by operating activities		229,729	284,541		
Cash flows from investing activities:					
Acquisitions, net of cash acquired		(74,830)	_		
Capital expenditures		(55,123)	(43,775)		
Other, net		13,672	(1,586)		
Net cash used in investing activities		(116,281)	(45,361)		
Cash flows from financing activities:					
Net repayments of settlement lines of credit		(55,350)	(192,517)		
Proceeds from long-term debt		344,000	309,000		
Repayments of long-term debt		(173,060)	(687,820)		
Payment of debt issuance costs		_	(586)		
Repurchase of common stock		(155,997)	_		
Proceeds from stock issued under share-based compensation plans		7,848	2,613		
Common stock repurchased - share-based compensation plans		(9,507)	(1,058)		
Distributions to noncontrolling interests		(5,572)	_		
Dividends paid		(1,571)	(1,593)		
Net cash used in financing activities		(49,209)	(571,961)		
Effect of exchange rate changes on cash		2,516	2,749		
Increase (decrease) in cash and cash equivalents		66,755	(330,032)		
Cash and cash equivalents, beginning of the period		1,210,878	1,335,855		
Cash and cash equivalents, end of the period	\$	1,277,633	\$ 1,005,823		

SCHEDULE 6 UNAUDITED RECONCILIATION OF NON-GAAP FINANCIAL MEASURES TO GAAP MEASURES GLOBAL PAYMENTS INC. AND SUBSIDIARIES

GLOBAL PAYMENTS INC. AND SUBSIDIA

(In thousands, except per share data)

				Three Mo	onths	Ended March 3 ⁻	1, 20	19				
	 GAAP	et Revenue ljustments ⁽¹⁾	A	Earnings djustments ⁽²⁾	A	Income Taxes on adjustments ⁽³⁾		Non-GAAP	N	etwork Fees	Ne	-GAAP Adjusted t Revenue Plus Network Fees
Revenues	\$ 883,039	\$ (49,976)	\$	—	\$	_	\$	833,063	\$	210,039	\$	1,043,102
Operating income	\$ 199,492	\$ 4,407	\$	124,733	\$	_	\$	328,632				
Net income attributable to Global Payments	\$ 112,341	\$ 4,407	\$	122,733	\$	(27,383)	\$	212,098				
Diluted earnings per share attributable to Global Payments	\$ 0.71						\$	1.34				
Diluted weighted average shares outstanding	158,018							158,018				

				Three Mo	nthe	s Ended March 3 ⁻	1, 20	18				
	 GAAP	et Revenue ljustments ⁽¹⁾	A	Earnings djustments ⁽²⁾		Income Taxes on Adjustments ⁽³⁾		Non-GAAP	N	etwork Fees	Ne	-GAAP Adjusted t Revenue Plus Network Fees
Revenues	\$ 794,977	\$ (72,240)	\$	_	\$	_	\$	722,737	\$	201,543	\$	924,280
Operating income	\$ 156,170	\$ 3,593	\$	121,577	\$	—	\$	281,340				
Net income attributable to Global Payments	\$ 91,399	\$ 3,593	\$	112,142	\$	(26,311)	\$	180,823				
Diluted earnings per share attributable to Global Payments	\$ 0.57						\$	1.13				
Diluted weighted average shares outstanding	160,035							160,035				

(1) Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. For the three months ended March 31, 2019 and March 31, 2018, includes \$4.4 million and \$3.6 million, respectively to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

(2) For the three months ended March 31, 2019, earnings adjustments to operating income include \$108.8 million in cost of service (COS) and \$15.9 million in selling, general and administrative (SG&A) expenses. Adjustments to COS include amortization of acquired intangibles of \$108.0 million and acquisition and integration expenses of \$0.8 million. Adjustments to SG&A include share-based compensation expense of \$11.4 million and acquisition and integration expenses of \$4.5 million.

For the three months ended March 31, 2018, earnings adjustments to operating income include \$88.9 million in COS and \$32.7 million in SG&A. Adjustments to COS include amortization of acquired intangibles of \$88.4 million and other adjustments of \$0.5 million. Adjustments to SG&A include share-based compensation expense of \$14.9 million and acquisition and integration expenses of \$17.8 million. Also, earnings adjustments to net income attributable to Global Payments include the removal of a \$9.6 million gain recognized on the reorganization of Interac Association of which we were a member through one of our Canadian subsidiaries and the removal of \$1.9 million in expense associated with the write-off of unamortized debt issuance cost related to the refinancing of a term loan.

(3) Income taxes on adjustments reflect the tax effect of earnings adjustments to income before income taxes. The tax rate used in determining the tax impact of earnings adjustments is either the jurisdictional statutory rate in effect at the time of the adjustment or the jurisdictional expected annual effective tax rate for the period, depending on the nature and timing of the adjustment.

See "Non-GAAP Financial Measures" discussion on Schedule 8.

SCHEDULE 7 UNAUDITED RECONCILIATION OF SEGMENT NON-GAAP FINANCIAL MEASURES TO GAAP MEASURES GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands)

			Th	ree Months End	ed Marc	h 31, 2019				
	 GAAP	et Revenue justments ⁽¹⁾	Ad	Earnings djustments ⁽²⁾		Non-GAAP	N	etwork Fees	Net	GAAP Adjusted Revenue Plus etwork Fees
Revenues:										
North America	\$ 678,423	\$ (50,605)	\$	—	\$	627,818	\$	158,627	\$	786,445
Europe	142,869	_		_		142,869		31,150		174,019
Asia-Pacific	61,747	629		_		62,376		20,262		82,638
	\$ 883,039	\$ (49,976)	\$	_	\$	833,063	\$	210,039	\$	1,043,102
Operating income:										
North America	\$ 156,146	\$ 3,778	\$	102,537	\$	262,461				
Europe	71,961	_		8,006		79,967				
Asia-Pacific	27,274	629		2,215		30,118				
Corporate	(55,889)	_		11,975		(43,914)				
	\$ 199,492	\$ 4,407	\$	124,733	\$	328,632				

			Th	ree Months End	ed Marc	h 31, 2018				
	 GAAP	et Revenue justments ⁽¹⁾	Ac	Earnings djustments ⁽²⁾	1	Non-GAAP	Ne	etwork Fees	Net	GAAP Adjusted Revenue Plus etwork Fees
Revenues:										
North America	\$ 594,029	\$ (72,239)	\$	_	\$	521,790	\$	154,716	\$	676,506
Europe	143,277	_		_		143,277		27,589		170,866
Asia-Pacific	57,671	—		_		57,671		19,237		76,908
	\$ 794,977	\$ (72,239)	\$	_	\$	722,738	\$	201,542	\$	924,280
Operating income:										
North America	\$ 125,404	\$ 3,593	\$	84,843	\$	213,840				
Europe	70,548	_		7,131		77,679				
Asia-Pacific	23,774	_		2,089		25,863				
Corporate	(63,556)	_		27,514		(36,042)				
	\$ 156,170	\$ 3,593	\$	121,577	\$	281,340				

(1) Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. For the three months ended March 31, 2019 and March 31, 2018, includes \$4.4 million and \$3.6 million, respectively to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

(2) For the three months ended March 31, 2019, earnings adjustments to operating income include \$108.8 million in COS and \$15.9 million in SG&A. Adjustments to COS include amortization of acquired intangibles of \$108.0 million and acquisition and integration expenses of \$0.8 million. Adjustments to SG&A include share-based compensation expense of \$11.4 million and acquisition and integration expenses of \$4.5 million.

For the three months ended March 31, 2018, earnings adjustments to operating income include \$88.9 million in COS and \$32.7 million in SG&A. Adjustments to COS include amortization of acquired intangibles of \$88.4 million and other adjustments of \$0.5 million. Adjustments to SG&A include share-based compensation expense of \$14.9 million and acquisition and integration expenses of \$17.8 million.

See "Non-GAAP Financial Measures" discussion on Schedule 8.



SCHEDULE 8

UNAUDITED OUTLOOK SUMMARY GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In billions, except per share data)

	2018 Actual	2019 Outlook	% Change
Revenues:			
GAAP revenues	\$3.37	\$3.73 to \$3.78	11% to 12%
Adjustments ⁽¹⁾	(0.27)	(0.20)	
Adjusted net revenue	\$3.10	\$3.53 to \$3.58	14% to 16%
Network fees	0.87	0.91	
Adjusted net revenue plus network fees	\$3.97	\$4.44 to \$4.49	12% to 13%
Earnings Per Share (EPS):			
GAAP diluted EPS	\$2.84	\$3.49 to \$3.66	23% to 29%
Adjustments ⁽²⁾	2.35	2.46	
Adjusted diluted EPS	\$5.19	\$5.95 to \$6.12	15% to 18%

(1) Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefit to the company. Amounts also include adjustments to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

(2) Adjustments to 2018 GAAP diluted EPS include software-related contract liability adjustments described above of \$0.06, acquisition related amortization expense of \$1.85, share-based compensation expense of \$0.28, acquisition and integration expense of \$0.28, employee termination benefits of \$0.01, asset abandonment charges associated with technology integrations of \$0.04 and the removal of an income tax benefit of \$0.17 associated with tax reform. Also, adjustments to 2018 GAAP diluted EPS include the effect of these adjustments on noncontrolling interests and income taxes, as applicable.

NON-GAAP FINANCIAL MEASURES

Global Payments supplements revenues, income and EPS information determined in accordance with U.S. GAAP by providing these measures, and other measures, with certain adjustments (such measures being non-GAAP financial measures) in this document to assist with evaluating our performance. In addition to GAAP measures, management uses these non-GAAP financial measures to focus on the factors the company believes are pertinent to the daily management of our operations. Management believes adjusted net revenue and adjusted net revenue plus network fees more closely reflect the economic benefits to the company's core business and, in the case of adjusted net revenue, allows for better comparisons with industry peers. Management uses these non-GAAP financial measures, together with other metrics, to set goals for and measure the performance of the business and to determine incentive compensation. Adjusted net revenue, adjusted net revenue, plus network fees, adjusted net revenue, adjusted net revenue, adjusted net revenue, plus network fees, adjusted operating income, adjusted operating margin, adjusted net income and adjusted EPS should be considered in addition to, and not as substitutes for, revenues, operating income, net income and EPS determined in accordance with GAAP. The non-GAAP financial measures reflect management's judgment of particular items, and may not be comparable to similarly titled measures reported by other companies.

Adjusted net revenue excludes gross-up related payments associated with certain lines of business to reflect economic benefits to the company. On a GAAP basis, these payments are presented gross in both revenues and operating expenses. Adjusted operating income, adjusted net income and adjusted EPS exclude acquisition-related amortization expense, sharebased compensation and certain other items specific to each reporting period as more fully described in the accompanying reconciliations in Schedules 6 and 7. Adjusted operating income derived by dividing adjusted operating income by adjusted net revenue plus network fees. The tax rate used in determining the net income impact of earnings adjustments is either the jurisdictional expected annual effective tax rate for the period, depending on the nature and timing of the adjustment.